



APPLICATION FOR MEMBERSHIP TO THE IAA

The following form is the application of membership to the Industrial Auctioneers Association (the "IAA"). The Industrial Auctioneers Association is the world's first and only association comprised solely of industrial machinery and equipment auctioneers. The member companies are reputable, highly qualified industrial auctioneers, who combine unparalleled industrial auction experience with the highest ethical and professional standards.

For the application to be considered, the following form must be completed in its entirety and submitted along with the required fees to the address listed below (page 5). Please allow 30-60 days for processing. All applications are subject to approval of the IAA's members. Note that no Company may apply if the Company has previously applied for membership to the IAA and the Company's application was rejected within the last 2 years.

Application Date: _____
Month Day Year

Applicant Company Name: _____

Names of Principals: _____

Email Address: _____ Web Address: _____

Business Address: _____

City: _____ State: _____ Zip: _____

Business Phone: (____) _____ Business Fax: (____) _____

Home Address: _____

City: _____ State: _____ Zip: _____

Home Phone: (____) _____

Company member designated to vote on IAA business: _____

Form of organization Corporation Partnership Other (Specify) _____

CRITERIA FOR MEMBERSHIP:

1. The Applicant Company must have 2 current IAA Members sponsor your request.
IAA Member Company & Contact Name:

a. _____

b. _____

2. The primary focus of the Applicant Company's business must be the industrial machinery and equipment auction business and must have been doing auctions for a minimum of 5 years.
Number of years: _____

3. The Applicant Company must have at least one licensed or certified auctioneer on staff:

a. Name of Auctioneer: _____

b. State or Country of License: _____



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AUCTIONEERS
ASSOCIATION**

4. The Applicant Company must have conducted six industrial machinery and equipment auctions, either online or onsite, per year in each of the 5 years prior to applying for membership. At least two (2) of the auctions in each year must be auctions where the applicant was the lead auctioneer, e.g., was responsible for setup, lotting, removal or invoicing. Please enclose auction Brochures or advertising.

YEAR ONE: [_____]

Name of Auction	Auction Partner <i>(if any)</i>	Client Name	Email/Address	Phone
[_____]	[_____]	[_____]	[_____]	([_____]) [_____]
[_____]	[_____]	[_____]	[_____]	([_____]) [_____]
[_____]	[_____]	[_____]	[_____]	([_____]) [_____]
[_____]	[_____]	[_____]	[_____]	([_____]) [_____]
[_____]	[_____]	[_____]	[_____]	([_____]) [_____]

YEAR TWO: [_____]

Name of Auction	Auction Partner <i>(if any)</i>	Client Name	Email/Address	Phone
[_____]	[_____]	[_____]	[_____]	([_____]) [_____]
[_____]	[_____]	[_____]	[_____]	([_____]) [_____]
[_____]	[_____]	[_____]	[_____]	([_____]) [_____]
[_____]	[_____]	[_____]	[_____]	([_____]) [_____]
[_____]	[_____]	[_____]	[_____]	([_____]) [_____]

YEAR THREE: [_____]

Name of Auction	Auction Partner <i>(if any)</i>	Client Name	Email/Address	Phone
[_____]	[_____]	[_____]	[_____]	([_____]) [_____]
[_____]	[_____]	[_____]	[_____]	([_____]) [_____]
[_____]	[_____]	[_____]	[_____]	([_____]) [_____]
[_____]	[_____]	[_____]	[_____]	([_____]) [_____]
[_____]	[_____]	[_____]	[_____]	([_____]) [_____]

YEAR FOUR: [_____]

Name of Auction	Auction Partner <i>(if any)</i>	Client Name	Email/Address	Phone
[_____]	[_____]	[_____]	[_____]	([_____]) [_____]
[_____]	[_____]	[_____]	[_____]	([_____]) [_____]
[_____]	[_____]	[_____]	[_____]	([_____]) [_____]
[_____]	[_____]	[_____]	[_____]	([_____]) [_____]
[_____]	[_____]	[_____]	[_____]	([_____]) [_____]



YEAR FIVE: _____

Name of Auction	Auction Partner <i>(if any)</i>	Client Name	Email/Address	Phone
_____	_____	_____	_____	(____) _____
_____	_____	_____	_____	(____) _____
_____	_____	_____	_____	(____) _____
_____	_____	_____	_____	(____) _____
_____	_____	_____	_____	(____) _____
_____	_____	_____	_____	(____) _____

CLIENT REFERENCES:

Please provide five (5) client references.

1. Company Name/Contact Person: _____

Email/Mailing Address: _____

_____ Phone: (____) _____

2. Company Name/Contact Person: _____

Email/Mailing Address: _____

_____ Phone: (____) _____

3. Company Name/Contact Person: _____

Email/Mailing Address: _____

_____ Phone: (____) _____

4. Company Name/Contact Person: _____

Email/Mailing Address: _____

_____ Phone: (____) _____

5. Company Name/Contact Person: _____

Email/Mailing Address: _____

_____ Phone: (____) _____

BANK REFERENCES:

Please provide a primary banking reference:

Name of Bank: _____

Bank Address: _____

Account Number: _____

Contact Person/Email: _____ Phone: (____) _____

OTHER INFORMATION:

1. List up to five (5) jurisdictions where you are currently licensed as an Auctioneer.

State of Jurisdiction	License Holder's Name	# Years License Held
<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>

2. What are your reasons for joining IAA?

3. Are you willing to serve on any committees?

4. Do the Company or any licensed auctioneer on staff hold a membership in any other association? If so, please list:

5. In what business matters do you hope IAA can be helpful?

CREDIT CHECK AUTHORIZATION:

I, , am an authorized representative of
(Name of authorized person) *(Company Name)*

and I hereby consent and authorize the IAA to obtain Information about the Company through a credit or similar report and as permitted or required by law.

(Signature of authorized person)

FEES:

Application fee of \$2,500 US must accompany application, of which, \$500 is a non-refundable fee for processing the application (the remainder will be refunded if membership is not granted). If membership is granted, the fee will be applied to application and annual membership dues and \$500 U.S will be applied toward IAA's European or U.S. annual conference.



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I certify that all statements made in this application are current, complete and accurate, and are made for the purpose of securing membership in the Industrial Auctioneers Association (IAA). Any false or misleading information may be grounds for disqualification or loss of membership

Signature of Authorized Representative of Applicant Company

Date

Please send your completed application along with your application fee to:

**Industrial Auctioneers Association, Inc.
C/O Andrea Pauson
3213 Ayr Lane
Dresher, PA 19025
215-366-5450
andreapauson@aol.com**